

Job Description

Product Manager

SPHERE is seeking a Product Manager with an entrepreneurial drive and demonstrated ability to achieve stretch goals in an innovative and fast-paced environment. We are looking for an information security leader with a proven record of success in Unstructured Data Security, Identity Access Management, Privileged Access Managed and/or Cloud/O365 access controls. The right candidate should be familiar with, and eager to learn more about, core platforms that connect with our proprietary software, SPHEREboard. These include SharePoint, Active Directory, EMC Isilon, NetApp, and Windows, along with third party integration capabilities i.e., SailPoint, CyberArk, etc. To be successful, the candidate will need to demonstrate and apply technical knowledge to analyze, document, and promote SPHEREboard product requirements and launches. It is essential that you can earn the trust of your peers, stakeholders, and executives with strong communication and superb execution.

A successful Product Manager will showcase trusted thought leadership, keeping current with industry knowledge, trends, and threats to ensure SPHERE's competitive advantage. It is essential that the Product Manager can understand, explain, and improve the product's ETL processes for maturing the collection, aggregation, normalization, and enrichment processes, as well as value-driven reporting and automated remediation componentry.

When you join SPHERE, you'll be part of a uniquely collaborative organization comprised of highly intelligent and driven individuals who have a passion for building something new. You'll have an opportunity to make a real impact on the organization and have fun while doing it. This is a hybrid position reporting to the VP of Engineering of a growing Cybersecurity organization. If you are a self-starter who enjoys problem solving, collaborating, and thrives in a fast-moving, ever-changing startup environment, then read on!

Essential Functions:

- Provide thought leadership on current and proposed SPHEREboard products with emphasis on designing and documenting product requirements
- Work with Product Development team to ensure product completion before introduction to prospective clients
- Develop, translate, and document intricate product specifications with user scenarios (User Stories), acceptance criteria, and success measures
- Proven ability to build effective relationships across business units (technical and non-technical), understand client needs, manage expectations, and deliver value-add solutions

- Strategize, develop, and deliver product plans into detailed requirements to promote new and optimize current SPHERE technology with a market-driven, competitive approach
- Effectively articulate business objectives and customer/user experience to both technical and non-technical groups while utilizing strong problem-solving skills, critical-thinking skills, and strong business acumen to drive solutions.
- Streamline practices to continuously document processes and identify areas for optimization or simplification
- Drive product launches along with marketing, sales, and other product and project managers
- Develop ideas of how to improve the application logic i.e., fine tuning the ownership identification via automation, building capabilities that allow for customized policy, and violation reporting, etc.
- Work with internal resources who are knowledgeable about the use cases in practice, along with, presenting more polished concepts to existing clients for enhanced feedback
- Working with R&D on the backlog, look into the prioritization of development needs and ensure the output maps back to a problem the clients need to solve
- Provide additional KPI and KRI reporting opportunities in a programmatic way through the product
- Increase adoption of product capabilities with existing customer base; understand what needs to be added to make the solution easier to operationalize
- Design interoperability with partner products with bi-directional data input and output

Requirements:

- B.S. degree in Computer Science, Engineering, or related technical field
- 8+ years of overall work experience with security and/or infrastructure products
- Analytical mindset to meticulously understand intricate details while still seeing “full picture”
- Experience and comfort solving problems in a sometimes-ambiguous environment where there is constant change
- Tenacity to thrive in a dynamic and fast-paced environment, inspire change, and collaborate with a variety of individuals and organizational partners
- Solid project management skills and consistent experience in coordinating across multifunctional teams
- Excellent written and verbal communication skills and the ability to present and analyze technical information and strategies
- Strong facilitation/presentation skills
- Experience working in an Agile (SCRUM) environment is a plus

Additional Knowledge/Skills:

- Storage platforms (Windows, NetApp, EMC Isilon, NAS, NFS)
- Device connectors (Unix, Windows, SSCM, ServiceNow, CMDB, Active Directory)
- Third party interfaces (OneDrive, SharePoint, Microsoft System Center, Active Directory, PeopleSoft, Office 365)
- Databases (SQL Server, Oracle or Sybase)



To Apply

Send your resume to careers@sphereco.com

About Sphere

SPHERE is an industry-disrupting organization that has redefined how companies achieve controls across their environment. We've productized 10 years+ of experience into a purpose-built automation platform, SPHEREboard. The solution provides an innovative approach, starting with collection and incorporating remediation, of your most critical data, privileged accounts, on-prem Messaging and O365 assets. Our mission is to provide best-of-breed software and services for all your access governance needs. Our office is headquartered in Newark, NJ, across from the Newark Prudential Center and Newark Penn Station.

SPHERE is an equal opportunity employer. Applicants will be evaluated without regard to race, color, religion, sex, national origin, disability, veteran status, and other legally protected characteristics.